


JOSEPH KHLEIF

GLOBAL LOGISTICS PROFESSIONAL

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PROFESSIONAL SUMMARY

I have over 15 years of expertise overseeing overseas shipping, order fulfillment, and customs compliance for US manufacturers. focus on two scenarios: startups that are in dire need of everything, and mid-sized companies that are having growth issues. addition to overseeing logistics operations, I build or update the worldwide logistics infrastructure. I motivate and develop the group to advance. After completing my work, which should take two to four years, I go on to my next challenge and let my team advance. A trained team is the force multiplier.

WORK HISTORY

2012-2024: Head of Logistics, Warehousing, Distribution & Trade at:

Company	Title	Time/Place	Budget	Employees
Wing Aviation (Google/Alphabet)	Global Logistics Manager	2023 – current Palo Alto	\$1M	5 Team Members
Eero, LLC. - (Amazon Lab126)	Sr. Manager of Logistics	2020-2022 San Francisco	\$56M	1 Team Member
Transpak Logistics	Sr. Director of Logistics	2018-2020 Hayward, CA	\$6M	20 Team Members
Enphase Energy, Inc.	Director of Logistics	2015-2017 Petaluma, CA	\$6M	1 Team Member
Fluidigm, Corporation	Global Director of Logistics	2012-2015 So. San Fran., CA	\$2M	12 Team Members

RESPONSIBILITIES:

- I have setup and managed internal and external 3PL warehouse operations in Australia, Canada, China, Hong Kong, Mexico, the Netherlands, the UK & the US
- Managed up to 5,400 TEU inbound ocean containers and up to the equivalent of twenty-five full 747 of air freight inbound annually.
- Defined and created required documentation. +200-page routing guides, procedure and compliance manuals, ISO SOPs, metric flash reports.
- Drive margin improvement initiatives. guaranteeing ten times my salary in cost savings by year two and then achieving it.
- Well versed in all forms of regulatory "alphabet soup:" BIS, CBP, CFR, DG, DOT, DPL, EAR, FAA, FCC, FDA, IATA, INCO, ITAR, OGA, OSHA, TSA, TSCA, and more.
- Building stronger leaders that make metric driven decisions from the existing team members. On-going mentoring (still to this day)
- Directed all domestic/international freight and warehouse fulfillment operations.
- Directed logistics ops at a Freight Forwarder. Learned 3PL process from inside.

ACCOMPLISHMENTS:

- Asked customs to update their classification of educational toys to cut an unfair duty. Customs said no. Filed a Binding ruling request. Customs said no. Filed a protest. Customs said no. Had a bill dropped in Congress to cut the duty without changing the classification. 108th CONGRESS. 2nd Session. S.2527. Passed!
- Built an international logistics program that grew from two pallets, to serving customers in thirty countries from 3PL warehouse operations in three continents.
- Successfully petition the US Department of Commerce to add a company exemption to anti-dumping duty regs for lined-paper products from China.
- Then successfully petitioned that the exemption was unfair and changed it to cover all companies, after I joined a company in a related industry.
- Successfully defended full audit by Dutch & Canadian Customs
- Setup a global dangerous goods program from scratch including all regulatory compliance for shipping and disposal of large wall batteries in twelve countries. Included all documentation, and internal/customer training on requirements.

SUBJECT MATTER EXPERT

- Global transportation,
- 3PL vendor partnerships,
- Team leadership / mentoring,
- Trade / customs compliance,
- Ops. margin improvement,
- Supply chain optimization.

CERTIFICATIONS

- APICS:**
Basics of Supply Chain Management
- DGI: Dangerous Goods:**
Ocean – Air – Ground
- US Depart. of Commerce:**
Export Regulations

EDUCATION

- Center for Manufacturing Ed.**
APICS CPIM Training
2000 – 2001
- No. Va. Community College**
Computer Sciences
1993-1994

ATS COMPUTER SEARCH PHRASES:

Oversee and coordinate all logistics. Manage inbound and outbound. Overtime cost effective transport. Logistics optimization. Customs expert. INCO expert including DDP. Logisti9cs contract negotiations. Inventory tracking. supply chain optimization. freight cost reductions. Iso procedures. metrics dashboards. logistics force multiplier. building logistics infrastructure from the ground up.